

# IMS



# News you can use

Since 1984

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## June Special



### CUSTOMER EXCELLENCE

SEPT 14, 15 2011  
South Point Hotel | Las Vegas, NV



More on the Vegas Conference on Page 2

IMS is an  **Open Systems, Inc. Strategic Partner**

In the beginning of May, we traveled to Minneapolis to again partake in another educational and exchange of ideas meeting as Open Systems Strategic Partners.

We learned more about the new versions of OSAS and TRAVERSE, versions 7.6 and 11, respectively.

As usual, the developers at Open were looking for input from us on where to go from here when expanding the software. Of course, we would like your input to us so we can continue to provide feedback to the software designers.

Please feel free to share your thoughts on how to continue to improve OSAS and TRAVERSE to meet your operational and management needs. You know we will forward all your suggestions directly to the developers who we know quite well.

Just send us an email to [info@ims-stlouis.com](mailto:info@ims-stlouis.com) or call at any time!

You may have seen this image on a postcard from Open Systems. This is a **unique** opportunity to graduate from your old legacy software and into a State-of-the-Art 2011 version of the software of your choice, either OSAS 7.6 or TRAVERSE 11.

Upgrade for the price of two years of Maintenance!

Normally you pay an Upgrade fee *PLUS* Maintenance to get current again or switch from OSAS to TRAVERSE. The Upgrade price is 75% of the New price, but this special plainly wipes out the Upgrade price and instead asks you to pay only 2 years of Maintenance to get up to the current version.

Just two examples to illustrate:

First Example: Let's say you have 6 Applications, and 6 users, here is the regular cost:

Upgrade \$8,910 + Maintenance: \$2,020 for a total: \$10,930.00.

This Special: Upgrade Cost: \$0 + 2 years Maintenance (2x \$2,020) = \$4,040.00<sup>1</sup>

Savings: \$6,890.00 or **63%!**

Another example:

12 Users, 8 applications Regular cost: \$24,693.00  
This Special: \$9,126.00.

Savings: \$15,567 or **63%**

We will let you know the exact numbers that pertain to you.

We don't need to tell you that this special is really, really worth taking advantage of.

If you have planned to go to TRAVERSE 11 and been waiting for "your" applications to be released, you are in luck: This summer the Manufacturing applications will be released. **In fact, some of them are already available for a test-drive at the TRAVERSE 11 Demo site at <http://traversedemo.osas.com/trav11.htm>**

If you plan to stick with OSAS, between the last two versions OSAS 7.5 and 7.6, there are over 250 new features and the software remains on the cutting edge, completely integrated with the e-world we are living in now.

*Continued on the next page*

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As always, OSAS works on all Operating Systems platforms. And, you can have Invoices, Statements, Purchase Orders and more *automatically* emailed to customers and vendors, and more.

You should consider this as the special is good only through the end of June and it will be quite a while before they have this degree of incentive again.

**Are you giving your business the tools it needs to succeed?  
Get current.**

Upgrade to OSAS version 7.6 or TRAVERSE version 11  
for the price of two years of maintenance.  
Now through June 30th, 2011.

*Get Current.*

**CUSTOMER  
EXCELLENCE**    
South Point Hotel | Las Vegas, NV



This year's conference will again be at South Point Casino and Hotel in Las Vegas, Nevada.

These two days are packed with breakout sessions for both TRAVERSE and OSAS, access to the Learning Lab and the Vendor Booths that will show you various software and programs that can enhance your current suite of applications, and also, get a view of the latest releases of software. Not to mention, free access to the top technical support staff.

In addition, there will be pre-conference training sessions on **September 13** from 1:00 to 5:00 PM. The topics will be **Reporting** in OSAS and TRAVERSE.

Check out the Early Bird Special at  
the IMS Web Site:

[www.ims-stlouis.com](http://www.ims-stlouis.com)

## Manufacturing Applications in TRAVERSE 11

As we been informing you about for some time now, the Manufacturing applications are soon ready in version TRAVERSE 11. In order to get a *sneak preview* of the what they look like, the TRAVERSE 11 Demo site now has the following specific functions ready for test driving:

### Application:

#### Manufacturing — Bill of Materials:

- Standard Cost Maintenance
- Reports
- Setup & Maintenance

#### Manufacturing — Production

- Interactive Views
- Reports and Worksheets
- History and Variance Reports
- Setup & Maintenance

#### Manufacturing—Routing and Resources (> 90% ready!)

- Interactive Views
- Global Replacement
- Reports
- Setup & Maintenance
- Master Lists

#### Requirements Planning

- Blanket Orders

**NOTE! NOTE!** This list reflects what has been completed as of **May 24th**. By the time you read this, additional new menu options most likely will have been added, so please check back often!

Again the address is:

<http://traversedemo.osas.com/trav11.htm>

(you can also get there from the IMS Web Site)

Once there, the Username is TRAVERSE11 (all in caps) and the password is also TRAVERSE11.

That will take you to the TRAVERSE 11 Login screen. Username is Demo and there is no password.

Note. You may have to switch company to the company called MFG. You do that by clicking on File (up in the upper left corner) and then select the pull-down menu option called Company and pick MFG.

The full release of the **TRAVERSE 11 Manufacturing Suite** is expected later this summer!

**Version 11** is totally reengineered using Microsoft **.NET** and **SQL** Server technologies, with tens of Millions of dollars in investment. TRAVERSE brings value to you:

- You can rely on millions of professionals with .NET expertise around the world
- It is a global solution built on current technology
- You change the product without programmers
- You can move to the latest versions *without* having to reinvest in modifications