

Since 1984



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First of all, and most importantly, the NEW TRAVERSE will be easier to personalize/customize, by the user and for each user according to what they want to do. We're not just talking favorites here, that's only the tip of the iceberg. You can add custom fields, rearrange screens, and many more things are able to be done by YOU, the user! All this without programming expertise and without having to worry about ripple effects in the module you are in or other modules. And, what's most impressive is that all of these changes sit on top, not within the standard TRAVERSE modules. What this means is that when a new version or a bug fix update is released, you just add that new version and all of your personal design changes remain intact! This is a result of the new technology on which TRAVERSE 11 is built.

Once you see the capabilities of this new version of TRAVERSE, and we will be filling our [web site](#) with more and more information as it becomes available, you can't help but be impressed. This is a totally redesigned 100% .Net SQL version of TRAVERSE, compared to other software packages that are being updated with a .Net wrapper software, not nearly as functional for users. The new TRAVERSE 11 is the genuine thing. Once a user creates his or her own personalized screen and reports, he or she then can have it just for the current session or save it either for personal and/or public use and it's stored outside the basic Traverse system so that when the upgrades come, nothing will be touched, instead,

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IMS, Inc. In our 25th Year



Plan to come to the Customer Excellence Conference,



this year moved to **Las Vegas and to June**, certainly not because it makes it easier or cheaper for Open Systems, but because it will be easier and cheaper for you, *the user to attend*. Flights are more frequent and significantly cheaper to Las Vegas than they are to Minneapolis and the rooms in the world class hotel are roughly one-third of the cost as they were in downtown Minneapolis! They are expecting a record attendance because of these and of course, the most compelling reason to come and that is all you gain from being there, so make sure to sign up soon (both for the early bird discount and to make sure there's room for you). The first tier of modules for the new Traverse will be released in the next few months and the remainder around conference time. OSAS 7.5 is available now. You won't want to be held behind because of lack of exposure and training. Can't wait till the end user conference in June to see more of what we're talking about here? There's more on our website and we will update it regularly for you and continue to feature highlights in the newsletter.

Over 100 enhancements and new features for improved productivity



OSAS version 7.5 features a streamlined interface, new inquiry functions, and drill-down capabilities that will simplify your work. New auditing features and data encryption options ensure that your data is more secure than ever.

A powerful new capability in ten applications allows you to drill down to simplify the process of linking **General Ledger** transactions to the transactions that generated them, providing a complete audit trail. OSAS v 7.5 also allows you to produce forms such as statements, invoices and purchase orders for your customers and vendors using any of the traditional printed formats, or you can deliver them via email.

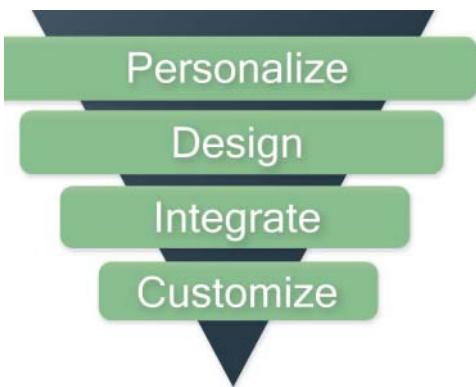
Landed Cost is a new add-on to OSAS Purchase Order. It allows you to specify additional cost accruals that affect the total cost of products received. You can allocate costs such as shipping charges, brokerage fees, tariffs, and import duties to the direct cost of the items you purchase.

And learn much more at www.ims-stlouis.com

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the personalization just rolls along just as before. This is just a small taste of what the new Traverse can do and be. It will have all of the great features you are used to and a whole lot more. So much more, in fact, that we are required to be certified to customize it beyond what you can do as an end user with the available tools that are included. Towards that end, we will be taking Web-ex classes, averaging two sessions per week leading up to mid April when we will have a full two day class in Minneapolis. We've had the first two training sessions already and can tell you, that we are very excited about this new Traverse! And you will be too!

What we have described so far is one of four new main features in TRAVERSE 11 called **Personalize**.



Next is the **Design** part. Use the TRAVERSE Design Studio to add custom fields, change the layout of forms, and build import and export definitions to provide integration to

other software or automation equipment that you may use. Again, programming not necessary.

The third part is called **Integrate**. Use the TRAVERSE Integration Engine, a set of data mapping and scheduling tools included in the TRAVERSE Design Studio, to integrate your Web store, trading partner, or other proprietary or third-party application data with TRAVERSE. Using these integration tools ensures that data coming into TRAVERSE from these systems is passed through the same validations and business rules as data you enter in TRAVERSE.

Lastly, **Customize**. TRAVERSE is built on a complete framework designed to help us customize TRAVERSE applications to fit your needs. And just as in TRAVERSE itself, an extension or custom application you build on the TRAVERSE framework automatically inherits TRAVERSE's adaptability through the other layers.

In coming issues we will elaborate. And of course, if you attend the Customer Excellence Conference in Vegas, you'll learn even more.

Reserve your room by May 8th to receive a rate of just \$60/night!



Actual photo from Southpoint.

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JOIN US IN VEGAS!

The Fourth Annual Customer Excellence Conference in Las Vegas in June.

Time to sign up! Early Bird Deadline: soon!

Top Ten reasons to go to Vegas!

- 10. Have fun while you are busy learning. Stay a little longer and see a show or bring your family for a little vacation
- 9. See the partner exhibits - learn about additional tools available for your OSAS or TRAVERSE installation.
- 8. Flying to Vegas and hotels in Vegas are cheap (compared to Minneapolis)
- 7. We have \$100 coupons off for each of you. There is also an Early Bird Special for registration by Feb 28, of an additional \$100 off per person and an additional discount for multiple attendees from the same company.

- 4. Participate in product and technology education sessions for new and seasoned users.
- 3. Gain an in-depth understanding of OSAS and TRAVERSE and technologies you already use.....
- 2. Network with other OSAS and TRAVERSE users who may face similar industry challenges and opportunities.

And the number One reason to go to the Customer Excellence Conference..... (drum roll.....) is you are an excellent user and want to stay that way!

The Conference will take place at [South Point Hotel, Casino & Spa](#) and a link to the hotel can be found at our site.

- 6. Use the lab.
- 5. You can ask your questions to the Open Systems Staff right there on the spot and get answers right away.

For more information, a schedule and on-line registration and updates, please visit the IMS Web Site often! www.ims-stlouis.com