

Useable News

IMS



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Did you know?

Did you know that you could easily create Excel reports with data from OSAS and TRAVERSE and that it takes no programming skills? The other advantage with this method of creating reports is that you don't have to worry about what happens when the next product update is released. No re-programming necessary. You would still extract data from your accounting software and save it in Excel and - again - no need for programming!

How do you do it? In OSAS you use the ODBC kit that comes bundled with all releases of OSAS starting with version 7. Once you have configured the ODBC connection, you can extract

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X-Charge - Credit Card processing Software



Free*
Now 100% compatible with TRAVERSE

* =FREE

What does it mean - "free"?

X-Charge comes bundled with a Merchant account. The software **IS** free, and you pay a very low, competitive credit card processing fee. We'll install X-Charge in your TRAVERSE program - no charge - and then you have **three** choices for entering data:

You can swipe the card if you have walk-in customers, enter the card number manually, or select a card number already on file.

It doesn't matter if you use your TRAVERSE "as is" or with custom modifications, X-Charge works seamlessly with your TRAVERSE Sales Order, Accounts Receivable, and/or Point-of-Sale applications either way.

If your customers call or mail in their orders, X-charge is ready!

X-Charge can be used by any type of business that accepts or would like to accept credit card payments.

The result is increased productivity, faster cash, lower costs and less receivables to collect.

Call us for more information!

News from the June 2008 Developers Conference

At this year's developers conference in Minneapolis, announcements of upcoming product releases were made. In September look forward to the latest maintenance release of OSAS 7.52. It has a new, faster interpreter. By June of next year, OSAS 7.6 will be available.

The latest service pack for TRAVERSE 10.5 is out now and the development of version 11 (with .NET technology) continues relentlessly and it is expected to be ready next summer.

Allowing your business to accept credit cards is now a totally integrated feature in TRAVERSE, see article above.

The Banking application is now available for both OSAS and TRAVERSE. ACH (Automated Clearing House) is the name used to refer to a network of financial institutions that support electronic transactions for debit and credit transfers of currency between parties.

The excitement over the largest gathering ever in Open Systems' 32 year history in October is building.

See next page.

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*Previous Newsletters can be found
on our web site www.ims-stlouis.com*

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Deadline approaches quickly!

Register before July 23!

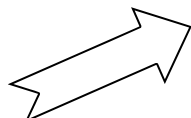


Let's get together

The 2008 Open Systems Customer Excellence Conference will be the largest gathering of Open Systems users ever!

At the third annual conference, you will:

- Attend breakout sessions that will show you how to **increase your productivity, save time, and utilize features in your software that you may not be taking advantage of**
- **Meet other OSAS and TRAVERSE users** and exchange ideas
- Get the information you need to make **the best technology decisions** for your company



**Extra discount coupons
available.**

Call for more information.

Enjoy the summer!

DID YOU KNOW?

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any and all OSAS information and format it in Excel. With a little imagination, you can then produce snazzy looking OSAS reports. Your boss will be impressed!

In TRAVERSE, open your SQL Server and create Views (which are snapshots of your table data) with the information you need to see, with the filters you want to use to limit the data and voila, there it is! Then open your Excel, import the View and there it is! Note. Because Views are



NOT actual data, nothing you do with this information will affect your original TRAVERSE data.

An example: let's say you want to see all customers who bought products from you in the last year, and you only want to see customers who bought for more than \$100 and whose Ship To address is in Missouri. This will take you very little time to design. Best of all: A month from now when the data changes, because the customers bought more from you, all you have to do is Refresh the data. No need for redoing the actual View.

Let IMS show you how! It is quick, it is easy and it will save you a ton of time.

Call us for a one-on-one instruction session.

- Have access to the Open Systems software experts at the "Learning Lab", with ample opportunity for hands-on interaction

Registration

Early Registration - \$895

Early Registration on Maintenance- \$795

After July 23rd - \$995

After July 23rd on Maintenance- \$895

Multiple Registrations (2+ per company) - \$695 per person.

After August 13th, a cancellation fee of \$150 will apply. All events during the conference are for adults only.