

IMS



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Did you know that you can “play” with OSAS and TRVERSE applications to get an idea of what they are like? Go to IMS’ web site at www.ims-stlouis.com and click on the moving link called **“Don’t try it unseen! Try it before you buy it!”**

It is quick and easy and you can certainly say that you did your homework!

Mark Your Calendar

For the Third year Open Systems offers a great opportunity to learn more about **OSAS** and **TRVERSE** The End User Conference, in **Minneapolis Oct 8-10**, is specifically designed for you, to help you run and manage your business better!

This is YOUR Conference!

More info to follow!

Why TRVERSE Manufacturing?

Managing profitability, cost control, inventory control, purchasing and supply chain, production planning, production scheduling, and all other business aspects remain challenging tasks for manufacturing companies. The need for fast, timely and accurate information in the competitive global landscape increases the level of pressure and stress associated with running a successful manufacturing organization.



The TRVERSE Manufacturing solutions provide the functionality and value you need to address these challenges and improve your operational efficiency. You can boost your manufacturing processes across the board and keep your finger on the pulse of production with the complete set of TRVERSE Manufacturing applications.

These are designed to increase flexibility in manufacturing environments, such as Project Manufacturing, Engineer Manufacturing, Engineer to Order, Job Shop, Made to Order, Assemble to Order and Made to Stock.

The TRVERSE Manufacturing solution is ideally suited for smaller manufacturers who may be using an inefficient legacy software package—fearing expensive integrated systems and complicated implementations—to larger manufacturing companies requiring strong features, advanced functionality and source code flexibility to empower further organizational growth. Integrated with TRVERSE accounting, distribution, CRM, eBusiness, business intelligence, and handheld applications, TRVERSE Manufacturing will streamline your organization and result in a more productive, more effective, and better informed competitive organization.

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IMS has a lot of experience working with manufacturing applications and businesses in general and Traverse in particular.

For an on-line trial, go to our web site, www.ims-stlouis.com and follow the instructions.

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*Previous Newsletters can be found
on our web site www.ims-stlouis.com*

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Thanks to the hundreds and hundreds of you who replied to our on-line survey about our Newsletters.....

From the results we did get, we can clearly see that you all want more articles like the two we are providing this month: About business processes, about applications, in short, about what you run into in your day-to-day life.

We are looking forward to hearing from you with feedback. The survey is still available on-line at www.ims-stlouis.com and you are welcome to let us know how we can make the Newsletters even more meaningful for you.

Info-Alert is available for both OSAS and Traverse



Info-Alert is a powerful tool that monitors your business data and provides automated alerts when various business conditions are met. Info-Alert serves as a "virtual employee" that attaches to your **OSAS** or **TRAVERSE** data and reviews it at scheduled intervals, reporting the information to the appropriate people.

OSAS Web B2B*

Now at a much lower cost!

*An Internet interface to your
OSAS® data*

**Easy to use, easy to
modify:**

* = B2B means Business to
Business.

OSAS Web B2B gives you an Internet interface to your OPEN SYSTEMS® Accounting Software (OSAS®) data. Your customers access sales, receivables, and inventory information through the Internet, saving you time.

You control the information presented, including which companies can be accessed, which items will be available over the Internet, etc.

Sales Order Entry is part of OSAS Web B2B as well as inquiry screens from Inventory, Accounts Receivable, and Sales Order. OSAS Web B2B allows you to set up passwords for each of your customers that determine the functions to which each customer has access.

You can also decide which of your companies can be accessed through the Internet.

**Creating your OSAS Web B2B
home page is easy.**

The information entered when you set up your Internet companies is used to create an HTML page called OSASWEB.HTM.

OSAS Web B2B will create this file.

When viewing an order, a customer can see all the line items that were submitted, the total tax calculated, and the total price. They can then change quantities and/or remove a line from the order by zeroing out the quantity. After entering shipping information, the customer can view the order number and enter another order, go back to the main menu, or return to the OSAS Web B2B home page.

**View a Demo at our
Web site!**

Turn up the sound!

*Did we mention that
they have lowered
the price for the
OSAS Web B2B
application? A lot!*

Call for more information!